

PRICE FLUCTUATIONS WERE ALWAYS UPWARD AFTER GARY DINNERS

Independents Say They Stuck
to Price List Till Some
One "Jumped Traces."

PITTSBURGH, Oct. 2.—When the Government's hearing in the suit to dissolve the Steel Corporation was resumed here yesterday in the Federal Building most of the independent tinplate manufacturers in the Pittsburgh district, and several from West Virginia, were in the courtroom.

The first day's proceedings showed a determination upon the part of the independents here to "tell all." Three witnesses said frankly that they attended the Gary dinners in New York and felt "morally obliged" to impose the prices for products that were fixed at those gatherings. There were no written contracts to respect the price-list, but "the gentlemen's agreement" nearly always was binding.

"Was there never any fluctuation?" asked Judge Jacob M. Dickinson of P. G. Follansbee, of Follansbee Bros., Pittsburgh manufacturers of tinplate.

"Yes," said the witness, "fluctuations were invariably upward."

The Government counsel brought from the witness that the Steel Trust had restricted output and had fixed prices for black tinplate. Follansbee said after the tinplate plants had been merged his firm found it necessary to buy its black plates from the trust. The prices for three plate products were fixed by agreement. The Steel Trust, the witness said, violated its agreements in several instances and still owes the Follansbee firm "certain substantial rebates."

Charles Herbert Booth of Youngstown, O., and E. R. Crawford, President of the McKeesport Tinplate company, testified that they attended the Gary dinners and that although nothing was ever said openly as to what prices should prevail among the independents they always left the Gary dinners with a price list that they adhered to until some one "jumped the traces" and made necessary another meeting and a readjustment.

WILL TAKE A WEEK TO GET DYNAMITE JURY.

One Talesman Excused Because He
Had Sons Who Were Mem-
bers of Labor Unions.

INDIANAPOLIS, Oct. 2.—The trial of forty-six defendants, accused of conspiracy in a dynamite conspiracy, began yesterday. The Government withdrew the charges against three men, and one other defendant was absent because of a broken leg. Orrie E. McManical pleaded guilty and another defendant was reported "not found." John J. and James B. McNamara, serving terms in a prison in California, also were reported "not found."

It is believed a jury will be completed in a week. Talesmen were examined as to their present opinions, what they had read in the newspapers and what they knew of the Burns case. One man was excused because he had sons who were members of labor unions. Attorney Harding explained to the talesmen that the Government's charges were not that the men caused explosions, but only that they illegally transported explosives.

POSAM SOAP PUREST AND BEST FOR THE SKIN

Posam Soap for daily use, toilet and bath is superior to all others as a means of improving the color and texture of the skin, assuring its continued health.

Makes hands soft.
Softens tender skin.
Protects against disease.
Beautifies the complexion.
Posam Soap obtains its extraordinary beneficial virtues through its medication with Poslam, the famous skin remedy—ideal as the active factor of a soap. Every cleaning operation with Poslam Soap thus becomes a positive source of healthfulness.

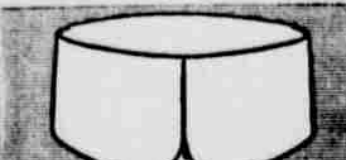
Poslam Soap is so pure that it may be used in the mouth for cleansing teeth and gums. It is especially adapted for use on tender skin—soothing and delightful. Best and safest for baby's bath. An aid in eradicating dandruff, and greatly beneficial whenever scalp difficulties exist.

In appearance, color and scent, Poslam Soap is the aristocrat of soaps, so superior in every quality that a trial leads to its continued use. The cake is unusually large and lasting; price 25 cents; for sale by all druggists.

For free sample of Poslam Soap, write to the Emergency Laboratories, 32 West 25th Street, New York City.

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Not longest in laundering—hold shape. Try them—it will pay you. The newest shape is the Penelope, with LINOCORD "SNAP-ON" BUTTON. HOLE. 2 for 25c—1/4 sizes.



Pembroke, 2 1/2 in. Knott, 2 1/2 in. GEO. F. IDE & CO. Also Makers of Ide Shirts TROY, N. Y.

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Every minute you go
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danger of poor eyesight
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Perfect Fitting Glasses, \$2.50 to \$12.
With Far and Near Lenses, \$4.50 to \$18.

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Specialty House in
WORSTED KNIT GOODS
Auto Knitted Sweater Coats
and Vests. Hosiery and
Knit Underwear for men,
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"All the Perfume of Arabia"

Will not satisfy the woman who is looking for the one distinctive and exquisite fragrance that will typify her taste and express her personality.

To such a woman Perfume Trentini, with its suggestion of illusive charm and dainty lure, its rare sweetness, its intangible beauty—Trentini is, probably, the only fragrance that will satisfy her. It has been created by the famous Rigaud of Paris.



Trentini Extract—Creates an aroma of golden fragrance about the user. The bottle in satin box of royal purple..... \$2.50

Trentini Toilet Water—Delicate, fresh and desirable as fields of spring flowers. The bottle..... \$2.50

Trentini Talcum Powder—Has the same rare and delicate bouquet that distinguishes the extract. Blended of the finest ingredients, rendered antiseptic by the inclusion of boric acid and other medications—it is one of the most perfect Talcum Powders ever offered. The box..... 25c

Trentini Sachet—Lends an aroma that hovers about the person—faint, yet definite and lasting. The bottle..... \$1.50

Trentini Face Powder—Bearing the same exquisite Trentini fragrance, added to all the qualities of a perfect powder. In artistic leather box of purple and gold..... \$1.00



The Candy You Crave

is the candy you need.

The out-of-door exercise of the Summer months, and the increased amount of air you took into your lungs has probably increased your appetite. Possibly your candy appetite also has gained impetus. Gratify it. Pure candy is literally pure food.

RIKER'S PERFECT CHOCOLATES, 39c; value 60c.

Pure, wholesome, delicious—made exclusively for Riker and Hegeman stores—each filling different—each piece of candy fresh and tasty. These candies are as fine in quality as any sixty-cent candy ever made by any of the famous candy manufacturers. But when people try RIKER'S PERFECT CHOCOLATES once they come back for them week after week. And so—applying Riker & Hegeman system of "large buying and rapid selling," we are content to make only a very small profit on each individual box.

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Guarantee—If you are not entirely pleased with Riker's Perfect Chocolates we will cheerfully refund your money.

Each week we specialize on a separate kind of candy. This week our special is RIKER'S PERFECT CHOCOLATES. We have ordered a complete new stock. Every box is fresh and new—every candy perfect. Try a box of RIKER'S PERFECT CHOCOLATES. 60c val. Only..... 39c

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A New Boudoir Novelty
for Use After the Bath
Distributes the powder gently
and evenly over the entire body.
Prevents the powder from spill-
ing all over the floor. Cover
of crocheted wool can be taken
off and washed. Inner powder
pad can be replaced.
Per puff..... 15c

Riker's
Beef, Iron
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An invaluable
tonic for build-
ing up the sys-
tem.
The Bottle 50c

Many thousands of Prescriptions are compound-
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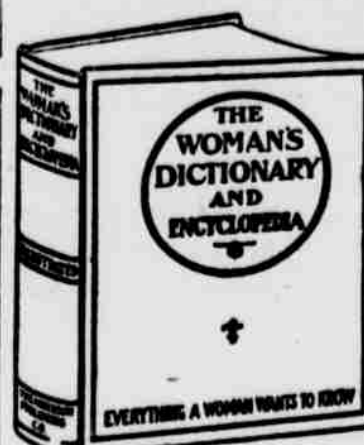
Each Prescription receives the personal attention
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Each Prescription is prepared with absolute ac-
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When the manufacturer's name is not specified
by the physician, we use only such products as are
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allow the use of inferior or inert materials. It is our
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Handy Reference Book Which the Modern Busy Woman Needs The Woman's Dictionary and Encyclopedia



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Fully illustrated, many colored plates. Alphabetically arranged. Thumb indexed. Never sold before for less than \$2. Special Sale Price..... 87c

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If you are in the habit of using any particular brand, inquire for it at the nearest Riker and Hegeman drug store this week and save money.

Beecham's Alabasterine, 75c value; our price 56c.

Beau Brummel Nail Enamel, 50c value; our price 33c.

Belle Hovey Nail Enamel, 25c value; our price 16c.

Brilliance Nail Enamel, 24c value; our price 14c.

Cassidy's Nail Bleach, 25c value; our price 16c.

Fakir's Nail Enamel, cake, 50c value; our price 35c.

Harnisch's Ungual, 50c value; our price 28c.

Hudnut's Nailustre (restricted), 50c value; our price 50c.

Hudnut's Cuticle Acid (restricted), 25c value; our price 25c.

Irish Nail Enamel, cake, 10c value; our price 9c.

Irish Nail Enamel, paste, 35c value; our price 23c.

Irish Nail Enamel Bleach, 25c value; our price 11c.

Leichner's Nail Enamel, 35c value; our price 28c.

Lustrite Nail Bleach, 25c value; our price 14c.

Lustrite Nail Enamel, 25c value; our price 12c.

Lustrite Cuticle Ice, 25c value; our price 15c.

Miller's Ambergloss Paste, small, 10c value; our price 7c.

Miller's Ambergloss Paste, large, 25c value; our price 16c.

Miller's Cuticle Off, 25c value; our price 16c.

Miller's Rubigloss, small, 10c value; our price 7c.

Miller's Rubigloss, large, 25c value; our price 16c.

Lotus Oriental Nail Bleach, 25c value; our price 14c.

Lotus Oriental Nail Enamel, 25c value; our price 14c.

Pray's Rosalene, 25c value; our price 15c.

Vantine's Nailstone (restricted), 25c value; our price 25c.

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Throughout the Summer months our fountains gained almost daily in popularity. People appreciated the appetizing drinks and sundries we offered—the sweet, pure cream, the delicious ice cream, the seasonable fruits, the fresh flavors. They recognized the care that went into the preparation and serving of our fountain dainties, making them almost as good to look at as they were to eat.

And when we have added our menu of hot drinks, you must know that the same painstaking attention will be given to their preparation and service. In fact, we have refused to carry a number of drinks that are usually offered at soda fountains because we have been unable to find a product that is pure, yet tasty.

You will enjoy our soda—it is pure, nourishing, tasty. We shall continue each week to run a special at our soda fountains. This week's special,

Indian Summer, 10c.

A glowing blend of syrups like the joy and tang of Autumn woods. Try one. It will give you pleasure whether the day be warm or cool.

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In modern toilet necessities the Riker and Hegeman policy is this: We equip our stores so that you can make your selection from a complete line of the best articles at the lowest prices. Toilet requisites for the appearance of the hands and the comfort of the feet have received our earnest study for many months. This week we place on sale the results of that study.

Every manicure article is the best we can find for general use. Shears, scissors, cuticle knives, cleaners, buffers, polishes, enamels, bleaches, dyes, are all products whose value has been tested and proven.

Our line of chiropody articles includes everything for the care of the feet. Clippers, corn knives, razors and shavers, soothing lotions, in fact, everything that will make walking a delight, you can find in our stores.

Behind every article is the Riker and Hegeman guarantee; if it is not satisfactory to you, bring it back and we will refund the purchase price.

FREE With every 25c purchase of Riker and Hegeman manicure requisites we will give you free a best quality, practical nail file. This article usually sells for fifteen cents. With every 25c purchase Free.

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Indispensable for the care of the nails and hands. Various sizes and kinds.

Six Row Nail Brushes.

Solid back, mixed color bristles, usual price 15c; our sale price..... 10c

Eight Row Brushes, solid back; finest quality all black bristles; usual price 50c; our special price..... 39c

Other nail brushes of various shapes, sizes, and kinds..... 29c to \$2.89

Nail Steels

For clipping the nails, trimming the cuticle and filing the nails. Best material and guaranteed quality.

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Cuticle and Nail Scissors, straight, curved, needle point, etc. All sizes, best steel, well tempered, guaranteed, usual price \$2 to 75c, our special sale price..... \$1.19 to 49c

Nail Clips, best ground cutting edge; various sizes and styles; usual prices 25c and up; special sale 23c up

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Nail Sticks, bone or ebony, in sizes and shapes to meet your desires; each..... 5c

Mother of Pearl Nail Sticks—preferred by some as more durable than the wood stick, each..... 25c

Riker's Orangewood Sticks,

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Orangewood Sticks, best quality wood, proper weight, shaped in popular forms. Two for..... 5c

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Riker and Hegeman Own Manicure Goods

Under our own label we have prepared a line of bleaches, polishes, pomades, etc. These preparations are compounded scientifically from absolutely pure ingredients and will be found satisfactory and harmless. Each is sold under the Riker and Hegeman guarantee.

Riker's Nail Enamel, in cake form. Rub a little on each nail and you can easily bring to a polish. Per cake 15c

Riker's Nail Bleach, removes stains and whitens without injury to the nail or cuticle. The bottle..... 25c

Riker's Rose Pomade, a tinted polish for giving the nails a rosy glow. Jar..... 20c

Riker's Liquid Enamel, gives a rosy brilliant lustre without the use of a buffer. Per bottle 25c

Riker's Nail Powder gives a quick and lasting polish. The box..... 15c

Cutex MAKES MANICURING EASY,

because it does the hardest part of the work—that of trimming the cuticle. This is tedious work even for the professional manicure and you cannot possibly use the cuticle knife and scissors yourself. CUTEX removes the rough, ragged cuticle without any cutting, and leaves that clean, sharp outline so much admired. CUTEX is used by thousands of professional manicures in shops and hotels and by tens of thousands of men and women in their homes. It saves a vast amount of time and nervous strain. Try it and learn what manicuring comfort means. CUTEX contains no acids and is absolutely harmless.

25c bottle, 23c 50c bottle, 45c

Riker's Syrup of Hypophosphites, of especial value in nervous exhaustion. The Bottle 75c

The Brill Twenty
That's what we named our \$20 Suits when we became convinced that they had more real clothes goodness to every dollar than any other suits at that price. That was five years ago—and, gentlemen, the name is still the same but the suits are even better—in every one, the distinction and perfect fit that skill and brains give to fine fabrics.

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For Men and Young Men
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